

FPU FAMILY PROGRAM FOR CHAPEL, FAMILY SUPPORT AND FAMILY READINESS GROUPS



Facilitator Kit

1 Complete FPU Membership Kit,
1 Coordinator Guide
The complete set of 13 Video Lessons taught
by Dave Ramsey

\$269.00

plus shipping and handling



Family Kit

Financial Peace by Dave Ramsey, 13 Audio
Lessons, 13 Fill in the Blank – Lesson Plans, Monthly
Budget Forms, The Envelope System for Budgeting
and much more

\$84.95 (with 10 kit minimum)

plus shipping and handling

Simply schedule two Orientation sessions (see enclosed orientation outline). Use the orientation video to promote this life changing class. Have families enroll using the enclosed enrollment form. You will need one Facilitator Kit and each family unit will need a family kit. Send your order to our office, and your materials will be shipped within two weeks.

FINANCIAL PEACE UNIVERSITY

Empowers individuals and families and gives hope to everyone from the financially distressed to the financially secure.

Financial Peace University is an entertaining and educational video series designed to teach families effective, time-proven principles to **better manage their finances and obtain goals for their future**. As Dave Ramsey counseled thousands of families, he saw an enormous need to make available tangible, easy to use instructions, baby steps, to help **change people's financial behavior**.

Dave Ramsey will have you laughing and crying as he teaches the video lessons. The program teaches how to put together a **monthly spending plan** based on your personal income, step-by-step how to get out of debt, how to build an emergency fund and save for your future.

Then following the video, a facilitator hosts the small group discussion. **This is where true accountability and behavior change occur**. The group applies the “baby steps” needed to walk in financial peace. With FPU, families acquire financial knowledge but they also, have accountability through their class facilitator to change their financial behavior. The financial stress begins to dissipate throughout this program. With the burden of debt lifted, families are better able to manage their monthly personal finances and control their saving and spending so they can plan for the future.

**The average family reduces their debt by \$5,300.00
and saves \$2,700.00 during program.**

SESSION DESCRIPTIONS

Super Savers - the importance of saving money and how to get the best return on your money.

Cash Flow Planning - step by step how to put together a zero based monthly budget and walk through how to complete all of the financial management forms.

Relating with Money - the importance of working together in relationships and how we handle money.

Buying Only Big, Big Bargains - Dave's personal techniques on how to negotiate and get the very best deals.

Dumping Debt - how to get out of debt and stay out of debt.

Understanding Investments – difference between Stocks, Bonds, Mutual funds, CD's, Annuities, and **where you can get the very best return on your hard earned money.**

Understanding Insurance - learn the types of coverage's we need for ALL insurance needs (Life, health, disability, car, etc.).

Retirement and College Planning – understanding retirement funds, the new Roth IRA, how much to put into your SEPP, 401(k) or 403(B) plans and how to best fund your CHILD'S College Education.

Buyer Beware - being marketed to and the keys to developing the power over purchases.

Real Estate and Mortgages – best way to BUY and SELL a house and the difference between a 15 and 30 year mortgage plus the best ways to finance a home.

Careers and Extra Jobs – importance of doing with our life that which we love.

Collection Practice and Credit Bureaus – how to check and clean up our credit report and deal with Collection Agencies.

The Great Misunderstanding– the benefits of giving.

WHAT MILITARY PERSONNEL ARE SAYING ABOUT FINANCIAL PEACE UNIVERSITY:



“Financial Peace University was the tool our family really needed. FPU changed the way we handle money and turned our finances completely around. We managed to pay off over \$5500 worth of debt and to create an emergency fund within 90 days. We recommend the program to anyone who wants to seriously change their financial situation and provide financial security for their family.”

-Cleveland and Gwen Richardson, United States Military



“FPU allows us to realize what our goals need to be, where we should apply the money to. I’ve seen airmen when they get the bonus just go out and spend all of it and not even think about investing it or trying to pay off any debts.”

-Ian Crandell, United States Military



“Did you know that Officers will have at least \$1,250,000 and Enlisted will have \$750,000 go through their hands during a 20 year career? Financial Peace University will give you the tools to be able to truly retire after 20 years of service, if that is your dream.”

-Stephen and Nancy Sheridan, United States Military



“FPU gave me a better focus to be able to take care of not only myself but those that I serve with. When we have a good financial plan it helps us feel safe and secure. It also helps us feel good about what we’re doing. Financial Peace University has given me that peace and security.”

-Dennis Fonville, United States Military



“In the military, everything that causes worry in the soldier’s life affects the mission and affects the unit. It’s so important to teach them where their money is going and how to best manage it.”

-Scott and Wendy Morris, United States Military

FAMILY PROGRAM - ORIENTATION OUTLINE

I. Introduction Information: (5 minutes)

Welcome everyone and introduce yourself as the Class Coordinator.

- A. Be sure they understand that **you are the host and facilitator** of the program and are **NOT a financial instructor**, advisor, or counselor.
- B. **Dave Ramsey will be the instructor via video taped lessons.**
- C. **Tell them WHY you have become a volunteer FPU Coordinator.**

II. Start the Orientation Video Presentation (20 minutes)

- A. **Play the orientation tape all the way through** the credits where Dave is cutting the credit cards and the young man says "Credit cards reek".
- B. **With lots of Enthusiasm and Passion ask the visitors - "Why on earth would people cut up their credit cards?"**

The answer is that - **"They were serious about taking the steps necessary to getting out of debt and staying out of debt!"**

- C. **Then ask them if they are ready to change their family tree!**

III. Announce the Time and Day your 1st class is scheduled to start (5 minutes)

- A. Answer any brief questions that may come up.

IV. Invite everyone to enroll in this Life Changing Program (10 minutes)

- A. Pass out the **Class Enrollment Registration** sheet. To enroll, simply have them fill in their **name, address, and contact phone number** and submit the enrollment fee if the company is not paying for enrollment.
Normally \$189.00 - Group discount \$84.95
- B. Let them know that you will be **ordering the class materials based upon the number of enrollments.**

V. Send in Order Form and Class Enrollment with one company check. Materials will be shipped within 2 weeks.



CLASS ENROLLMENT REGISTRATION

Coordinator: _____ Location: _____

Advisor: _____ Start Date: _____

1-877-378-2667 ext. 106
1-615-371-8881 ext. 106
1-615-371-5007 (FAX)
www.daveramsey.com

(Make copies as needed)

Name: _____ Home Phone: _____ Work Phone: _____

(please print)

Address: _____ Email address: _____

City: _____ State: _____ Zip: _____ Amount paid: _____ Cash Check: # _____

Name: _____ Home Phone: _____ Work Phone: _____

(please print)

Address: _____ Email address: _____

City: _____ State: _____ Zip: _____ Amount paid: _____ Cash Check: # _____

Name: _____ Home Phone: _____ Work Phone: _____

(please print)

Address: _____ Email address: _____

City: _____ State: _____ Zip: _____ Amount paid: _____ Cash Check: # _____

Name: _____ Home Phone: _____ Work Phone: _____

(please print)

Address: _____ Email address: _____

City: _____ State: _____ Zip: _____ Amount paid: _____ Cash Check: # _____



Family Program Order Form

THE LAMPO GROUP, INC.

1749 Mallory Lane, Suite 100
Brentwood, Tennessee 37027

toll free: (877) 378-2667
local: (615) 371-8881
fax: (615) 371-5007
web: www.daveramsey.com
email: military@daveramsey.com

Quantity	Description	Unit	Total
	FPU Facilitator/Leadership Kit	\$269.00	
	FPU Membership Kit (minimum of 10 kits)	\$84.95	
	FPU Brochures (50 count)	\$5.95	

Subtotal	
Sales Tax (TN residents add 8.25%)	
*Shipping and Handling, add 7%	
TOTAL	

**For overseas shipments, please contact our office for exact shipping and handling amount.*

Ship to:

To:
Attn:
Address 1:
Address 2:
City, State, Zip